

Training in the art of working a room, making connections, meeting people, influencing outcomes and getting noticed

Key Focus Areas

- The handshake and introductions
- Body language and eye contact
- Making connections
- Conversations - how to start them and how to join them
- The art of small talk
- Entering a room
- Your appearance
- The name game
- Building rapport (charm school)
- Preparation and planning
- Establishing your authority
- Confidence and self belief
- Avoiding the 'banana skins'
- Active questioning vs active listening
- Know your target audience

Webinar Duration:

- 2-3 hours – to include:
 - 2 x 50 mins content sessions
 - 15 minutes comfort break.
 - 15 mins Q&A

Other Formats Available:

- In person – 1 Day
- Blended virtual and in-person
- 1 hour 'workout'

Who Should Attend

- Ideal for anyone who wants to learn how to network successfully.

What's Included

- Facilitated Content
- 1 or 2* Dedicated Facilitators
- Follow Up PDF '*Postscript*' notes

* 2 facilitators over 20 persons

Budget For Webinar Delivery

- £75 / Person
- £250 set up Fee
- Min Budget £500
- All prices excl Vat

Other Format Budgets

- Please Enquire
- All prices excl Vat

Bespoke Content

- Bespoke organisational content can be added – Please Enquire

CHARM SCHOOL WITH AN EDGE!